

SchoolConstructionNEWS
design+construction+operations

2019 MEDIA KIT

www.schoolconstructionnews.com

Rate Card No.21



A Must Read for the Industry

School Construction News is a leading print and online publication for education industry decision makers nationwide. Each issue delivers a comprehensive snapshot of breaking news, trends and best practices that can lead to better business and operational decisions for more than 20,000 print and online subscribers.

School Construction News includes articles focusing on facility design, maintenance, operations, executive and company profiles, green projects, products and services listings, and much more.

Our extensive readership includes:

- Superintendents and Assistant Superintendents
- Architects and Engineers
- Directors and Facility Managers
- School Board Members and Presidents
- Chief Administrators
- Project and Purchase Managers
- Product Manufacturers and Installers
- Program and Construction Managers
- General Contractors, Builders and Tradespeople



Increase Your Market Share

School Construction News is also your best media buy! With industry leaders throughout the country subscribing to *School Construction News*, the coverage of your products, services and projects will be well-recognized by readers.

Both K-12 and higher education enrollments are projected to rise solidly through 2021, according to the National Center for Education Statistics, and schools and universities are increasingly investing in new facilities and renovation and expansion projects. In fact, the AIA forecasts education construction in 2019 to show a 4.9 percent growth compared to 2017.

School Construction News also offers both a weekly and monthly online platform. Integrate your company, project profiles, videos, production information and banner ads. Optimize your online marketing campaign with an online program that educates and informs readers with editorial and traditional online ads.

Hot Products

Your product, services description and image can appear prominently in *School Construction News*.

- Build your web traffic and hot prospect database
- Link prospects directly to your website



School Construction News Is Your Best Media Buy

Our loyal readers are your future customers! Trade show attendance is down and there is no better way to reach your customers than through *School Construction News*. Our online and print readership includes thousands of professionals who have a direct impact on the industry. *School Construction News* provides important timely information for key decision makers responsible for U.S.-based educational facility design, construction, maintenance and operations.

Highest Value Database of 20,000+ print and online readers

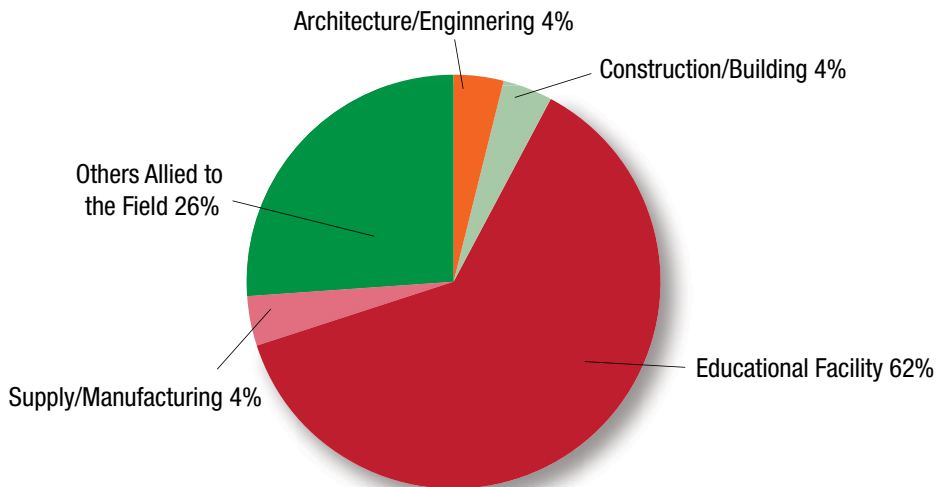
- 70 percent educational facility management
- 20 percent A/E/C firms
- 78 percent have design & construction responsibility
- 70 percent have management, maintenance & operational responsibility
- 82 percent recommend, specify & approve purchases

Most Unique Editorial Niche

- Each issue delivers more school facility news than all other industry publications combined
- *School Construction News* is the **MUST READ** magazine for busy industry decision makers

Source: School Construction News Reader Profile Survey

Circulation by Business/Industry Segment



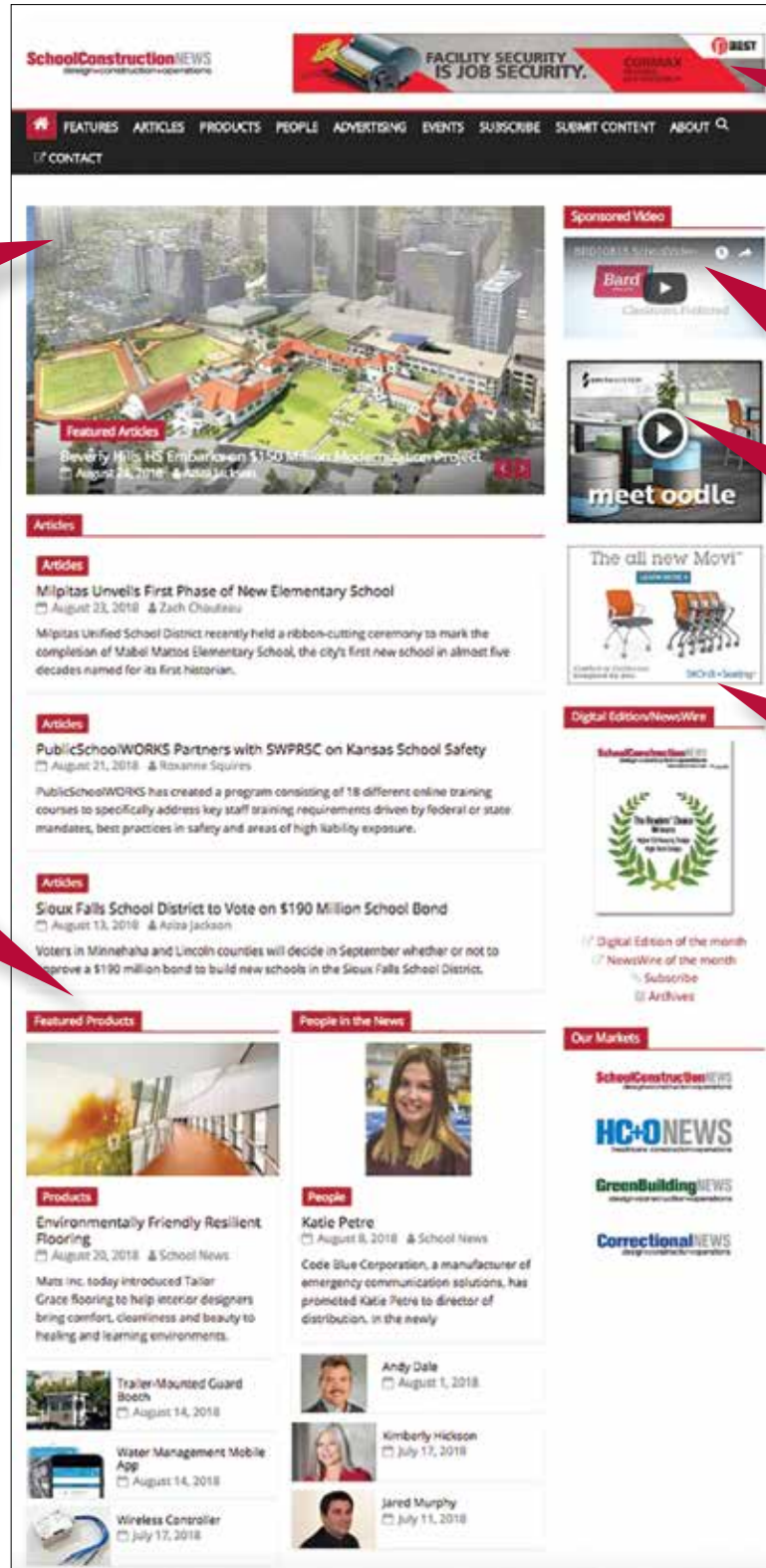
Source: School Construction News Reader Profile Survey

Contact Zach Chouteau, Managing Editor, zach@emlenmedia.com

ISSUE & FOCUS	FEATURE	PRODUCT FOCUS	INDUSTRY EVENTS
January/February Focus: Sustainable Schools Editorial Materials Due: 12/21/18 Ad Close: 12/28/18 Ad Materials Due: 1/4/19	<ul style="list-style-type: none"> • LEED-Certified Schools • Trends in Green Design • Green Technologies • Board Member Update 	<ul style="list-style-type: none"> • Roofing • Flooring • HVAC • Lighting • Architecture/Engineering Services 	<ul style="list-style-type: none"> • FETC <i>Jan. 27-30, 2019; Orlando, Fla.</i> • ASHRAE Winter Conference <i>Jan 12-16, 2019; Atlanta, GA</i>
March/April Focus: Design/Construction Editorial Materials Due: 1/25/19 Ad Close: 2/1/19 Ad Materials Due: 2/8/19	<ul style="list-style-type: none"> • Interior Design • Spotlight on Higher Education Design • Architect Roundtable 	<ul style="list-style-type: none"> • Modular Buildings/Portable Classrooms • Walls/Ceilings/Windows/Skylights • Parking Control 	<ul style="list-style-type: none"> • National School Board Association Conference <i>March 30- April 1, 2019; Philadelphia, PA</i> • Green School Conference & Expo <i>April 8-9, 2019; St. Paul, MN</i>
May/June Focus: Safety & Security Editorial Materials Due: 3/22/19 Ad Close: 3/29/19 Ad Materials Due: 4/5/19	<ul style="list-style-type: none"> • Safety Trends • Designing for Security • Security Technology 	<ul style="list-style-type: none"> • Landscaping • Lockers • Fire Protection • Pest Control 	<ul style="list-style-type: none"> • AIA Conference on Architecture <i>June 6-8, 2019; Las Vegas, NV</i>
Focus: Readers' Choice Editorial Materials Due: 5/31/19 Ad Close: 6/7/19 Ad Materials Due: 6/14/19	<ul style="list-style-type: none"> • Top Higher Ed Housing Design • Top K-12 High-Tech Design • Top Sustainable Space • Top Furnishings 	<ul style="list-style-type: none"> • Video Surveillance • Fencing • Alert Systems • Security Doors 	<ul style="list-style-type: none"> • ASHRAE Annual Conference <i>June 22-26, 2019; Kansas City, MO</i>
July/August Focus: Maintenance/Operations Editorial Materials Due: 7/26/19 Ad Close: 8/2/19 Ad Materials Due: 8/9/19	<ul style="list-style-type: none"> • Facility Services • Energy-Efficient Operations • Renovations/Expansions • School Maintenance 	<ul style="list-style-type: none"> • Furniture • Drinking Fountains • Locks/Hardware 	<ul style="list-style-type: none"> • Society for College & University Housing Conference <i>July 13-16, 2019; Seattle WA</i>
September/October Focus: Athletics, Recreation & the Arts Editorial Materials Due: 9/13/19 Ad Close: 9/20/19 Ad Materials Due: 9/27/19	<ul style="list-style-type: none"> • Sports Facility Focus • Standout Performing Art Spaces • Recreational Design 	<ul style="list-style-type: none"> • Scoreboards • Bleachers • Turf/Surfacing • Acoustics 	<ul style="list-style-type: none"> • Association of School Business Officials International Annual Meeting & Expo <i>Oct 25-28, 2019; National Harbor, MD</i>
November/December Focus: Next-Gen Learning Spaces Editorial Materials Due: 11/1/19 Ad Close: 11/8/19 Ad Materials Due: 11/15/19	<ul style="list-style-type: none"> • High-Tech Library Design • Digital Learning • Technology-Based Classrooms 	<ul style="list-style-type: none"> • New Technologies • Smartboards/Whiteboards • Digital Learning 	<ul style="list-style-type: none"> • ASHRAE Buildings XIV International Conference <i>December 9-12, 2019; Clearwater Beach, FL</i>

* Industry event dates are subject to change

School Construction News offers a website platform. Integrate your company, project profiles, videos, case studies, product information and banner ads. Optimize your online marketing campaign with an online program that educates and informs readers with editorial and traditional online ads.



Content Submission
Along with in-house and industry-expert editorial features, we accept paid submissions on the site for branded content and job postings

Leaderboard
(728x90 pixels) Top fold premium position, flash and video accepted

Streaming Video
Showcase your company, facility project or product (Submit as a YouTube link)

Box Banner
(300x250 pixels), standard ad specs

Digital Offerings
Increase your presence with our digital edition and NewsWire/eZ-Marketplace ads

Featured Product
(800x445 pixels) and Product Focus can be submitted to our sales team for paid placement

School Construction News offers a monthly opt-in NewsWire that reaches design, construction, facility and operations market leaders in the educational facility market.



UConn's New Science and Engineering Building Enhances STEM Learning
STORRS, Conn. – Governor Dannel P. Malloy, UConn President Susan Herbst, students and researchers gathered recently to celebrate the opening of UConn's new state-of-

Featured Article/Branded Content

Submit your case study or tailor an article to promote your company, product or project

Full Banner

Top view (468x60 pixels)



Trailer-Mounted Guard Booth

Panel Built, Inc. has combined enhanced mobility with their already top-tier, modular security buildings. With their line of trailer mounted guard booths, security teams are able to have a far more dynamic surveillance system and work area.

Panel Built, Inc.



Water Management Mobile App

HydroPoint, a market and technology leader in smart water management, recently announced a broad array of updates to its WeatherTRAK family of irrigation controllers and services that share a common goal of enabling landscape professionals and water managers to establish new sites faster, manage existing sites more efficiently, and maintain equipment automatically by receiving live data with the latest

Featured Product
Rotate products each month with in-depth product features and specs. Use images and a brief description to educate prospects.

- Build your web traffic and your hot prospect database
- Link prospects directly to your website
- Click-through reports include prospect name, email and more



Featured Product Information

As a valued subscriber to School Construction News, we are pleased to send you this edition of the School Construction News eZ-Marketplace, a product information service. Simply click the product image to learn more about the product and company. To secure your company's product placement, contact sales@emlenmedia.com.

TOP PRODUCTS



Stackable Stool

As schools embrace flexible seating, Smith System provides a new seating option with Oodle stool.

Smith System



Height-Adjustable Stool

The Hokki stool by VS America is a true original, with an iconic wobble that creates added motion and balance, making it easy for children and adults of all ages to be more engaged and focused.

VS America



Mechanical Lock

A trusted mechanical solution, 9K Series with Intruder Function by BEST, is used to equip a classroom door that eliminates a major point of classroom vulnerability.

dormakaba Group

Full Banner

Top view (468x60 pixels)

Featured Product Specs

50-100 words of product specification information and a 300 dpi image and website link.

2019 SCHEDULE

ISSUE	MATERIALS DUE
March	3/6/19
June	6/5/19
September	9/4/19
December	12/4/19



Door Security Solution

Attack Resistant Door



Wood Flooring

Natural Creations with Diamond 10



Security Glazing

Ideal for use in schools and childcare facilities. CHILD CARE SECURITY



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2019 School Construction NewsWire Schedule

DATE	THEME	PRODUCTS & SERVICES	EDITORIAL DEADLINE	SEND
January	Sustainable Schools	Efficiency/Conservation	1/9/19	1/16/19
February	Design/Construction	Building Equipment	2/6/19	2/13/19
March	eZ-Marketplace	Hot Products	3/6/19	3/13/19
April	Interior Design	Lighting/Furniture	4/3/19	4/10/19
May	Safety & Security	Security/Surveillance	5/8/19	5/15/19
June	eZ-Marketplace	Hot Products	6/5/19	6/12/19
July	Maintenance/Operations	Cleaning	7/10/19	7/17/19
August	Back to School	Audio/Visual	8/7/19	8/14/19
September	eZ-Marketplace	Hot Products	9/4/19	9/11/19
October	Athletics & Recreation	Surfacing	10/2/19	10/9/19
November	Next-Gen Learning Spaces	Digital Learning	11/6/19	11/13/19
December	eZ-Marketplace	Hot Products	12/4/19	12/11/19

Have your message sent through *School Construction News* to guarantee that our subscribers receive your news! Customize your own message and use our list to send to the most qualified recipients.

Custom Design

Promote your message through your own personal custom design

Delivery

Choose if you want to send to our entire email list or narrow it down by job function, region or other popular categories

Analytics

Receive analytics on unique clicks and opens to follow important leads

Links

Include links to bring our readers to your site or to specific product/project information



Use custom email blasts for a variety of marketing needs, including, but not limited to:

- Promoting a new product or service
- Company announcements
- Surveys
- Promoting attendance at an upcoming industry show
- Job openings

Header sponsorship includes your logo on all pages

Page zero sponsorship



Website, email & editorial links



Add streaming videos

***Reach 20,000+ Digital Readers and Eliminate Competition
Secure Your 2019 Online Campaign Now***

4-COLOR PRINT RATES

	1x	3x	5x	7x	14x
Tab pg.	\$7,272	\$7,009	\$6,752	\$6,423	\$5,857
Std. pg.	\$5,600	\$5,408	\$5,220	\$4,984	\$4,555
2/3 pg.	\$4,445	\$4,304	\$4,158	\$3,978	\$3,656
1/2 pg.	\$3,613	\$3,503	\$3,495	\$3,254	\$3,006
1/3 pg.	\$2,779	\$2,703	\$2,627	\$2,529	\$2,353
1/4 pg.	\$2,330	\$2,272	\$2,214	\$2,140	\$2,006

Featured Product: \$3,000

Branded Content: \$2,000 and up

AD COLOR OPTIONS

5-Color Process: Add \$500 per insertion

Black & White: Subtract \$500 per insertion

PREMIUM POSITIONS

Cover 2 & 3: 15% over earned rate

Cover 4: 20% over earned rate

Specific Position: 10% over earned rate

CLASSIFIED/BUSINESS CARD

Rates per Insertion	1x	3x	7x
Business/Product Card	\$600	\$500	\$400
Classified/Job Posting	\$175	\$125	\$100
Add-on Per 1/4"	\$60	\$50	\$40

MECHANICAL REQUIREMENTS

Magazine Trim Size 10-3/4" (w) X 13-3/4" (h)

Non-Bleeds	Width	Height
Tab Spread	20-1/2"	12-3/4"
Tab Page	9-3/4"	12-3/4"
Standard Spread	15"	10"
Standard Page	7"	10"
Standard Page Horizontal	10"	7"
2/3 Page	4-1/2"	10"
1/2 Page Horizontal	7"	4-7/8"
1/2 Page Vertical	3-3/8"	10"
1/2 Page Island	4-1/2"	7-1/2"
1/3 Page Square	4-1/2"	4-7/8"
1/3 Page Vertical	2-1/4"	10"
1/4 Page	3-3/8"	4-7/8"
Business Card	3-1/2"	2"

Bleeds		Width	Height
Tab Page	*bleed	11-1/4"	14-1/4"
	trim	10-3/4"	13-3/4"
Tab Spread	*bleed	22"	14-1/4"
	trim	21-1/5"	13-3/4"

AD SUBMISSION GUIDELINES

- We accept digital files produced in the following Macintosh or PC programs only: InDesign, Illustrator, Photoshop.
- Include all imported graphics, sized to 100%, and Macintosh fonts only — both printer and screen fonts. PC fonts are not accepted. If creating an ad on a PC, use common fonts for substitution or save fonts as outlines in Illustrator. Any graphics not saved to 100% will be resized and charged a production fee.
- PDF files are accepted. For best results, when supplying PDF files have all fonts embedded, CMYK color, and 300 dpi in resolution. Please contact the production department with any questions.
- Electronic ads (b/w and 4-color) must be accompanied by proofs. We cannot guarantee reproduction without hardcopy proofs. PDF files will be printed as is.
- When supplying Photoshop files, make sure they are saved as CMYK, in binary format as a TIFF or EPS file. Files saved as JPGs or RGB will result in incurred production fees.
- Scanned Photoshop images must have a resolution of 300 dpi (no smaller).
- Any ads not sent to our specifications will be charged a production fee for file manipulation and corrections.
- Streaming video for the digital edition should be submitted as a 25MB file size limit, supported file types include FLV, MP4 and SWF.

ADVERTISING MATERIALS

Preferred submissions: Electronic, see ad submission guidelines.
Screen requirements: 133 lines for 4-color, 133 lines for 2-color.
Density: 260% max. density for 4-color, 180% max. density for 2-color.
*Bleed: See graphic view of mechanical layout. Allow 1/4" on all sides, keep live matter 1/4" from trim sides.

DIGITAL MATERIALS

We accept GIF, JPEG, animated GIF and Flash (SWF) formats.
Flash banner is Flash v5.0. Banner ads standard 72 dpi resolution, maximum file size is 30k. Streaming video is 300x250 pixels.

SHIPPING INFORMATION

School Construction News
1241 Andersen Drive, Suite N
San Rafael, CA 94901

(800) 965-8876, (415) 460-6185, Fax (415) 460-6288
Attn: gaby@emlenmedia.com

Graphic View of Ad Mechanical Layouts



DIGITAL EDITION

Per Issue Contract

Page Zero Sponsorship	\$2,500
Header Sponsorship	\$1,500
Additional Website, Email & Editorial Links	\$600/extra link
Streaming Video	\$600
Reader Survey Embedded in Ad	\$500
Sponsorship for Featured Sections	\$1,000

WEBSITE

1-Month Contract

Box Banner (300x250 pixels)	\$1,800
Leaderboard (728x90 pixels)	\$1,900
Video (submit via YouTube link)	\$2,100
Featured Product	\$1,000
Job Posting (only offered for 1-month contract)	\$500
Branded Content (only offered for 1-month contract)	\$1,000

2-Month Contract

Box Banner (300x250 pixels)	\$2,300
Leaderboard (728x90 pixels)	\$2,400
Video (submit via YouTube link)	\$2,600
Featured Product	\$1,500

3-Month Contract

Box Banner (300x250 pixels)	\$2,800
Leaderboard (728x90 pixels)	\$2,900
Video (submit via YouTube link)	\$3,100
Featured Product	\$2,000

NEWSWIRE & EZ-MARKETPLACE

NEWSWIRE

Branded Content	\$1,500
Featured Product	\$2,500
Full Banner (468x60 pixels)	\$1,400
Logo Sponsorship	\$800

EZ-MARKETPLACE

Featured Product	\$3,000
Full Banner (468x60 pixels)	\$1,400
Logo Sponsorship	\$800

CUSTOM EMAIL BLASTS

\$2,500 (per blast)

LIST RENTALS

List Rental Rate \$150/m
List Rental Policy: *List rental of subscriber mailing addresses is a one-time only use.*

SOCIAL MEDIA

1-month contract*

Twitter Mention: \$1,000
LinkedIn Mention: \$1,000

* **School Construction News will mention your company once a week for one month with information provided by company.**